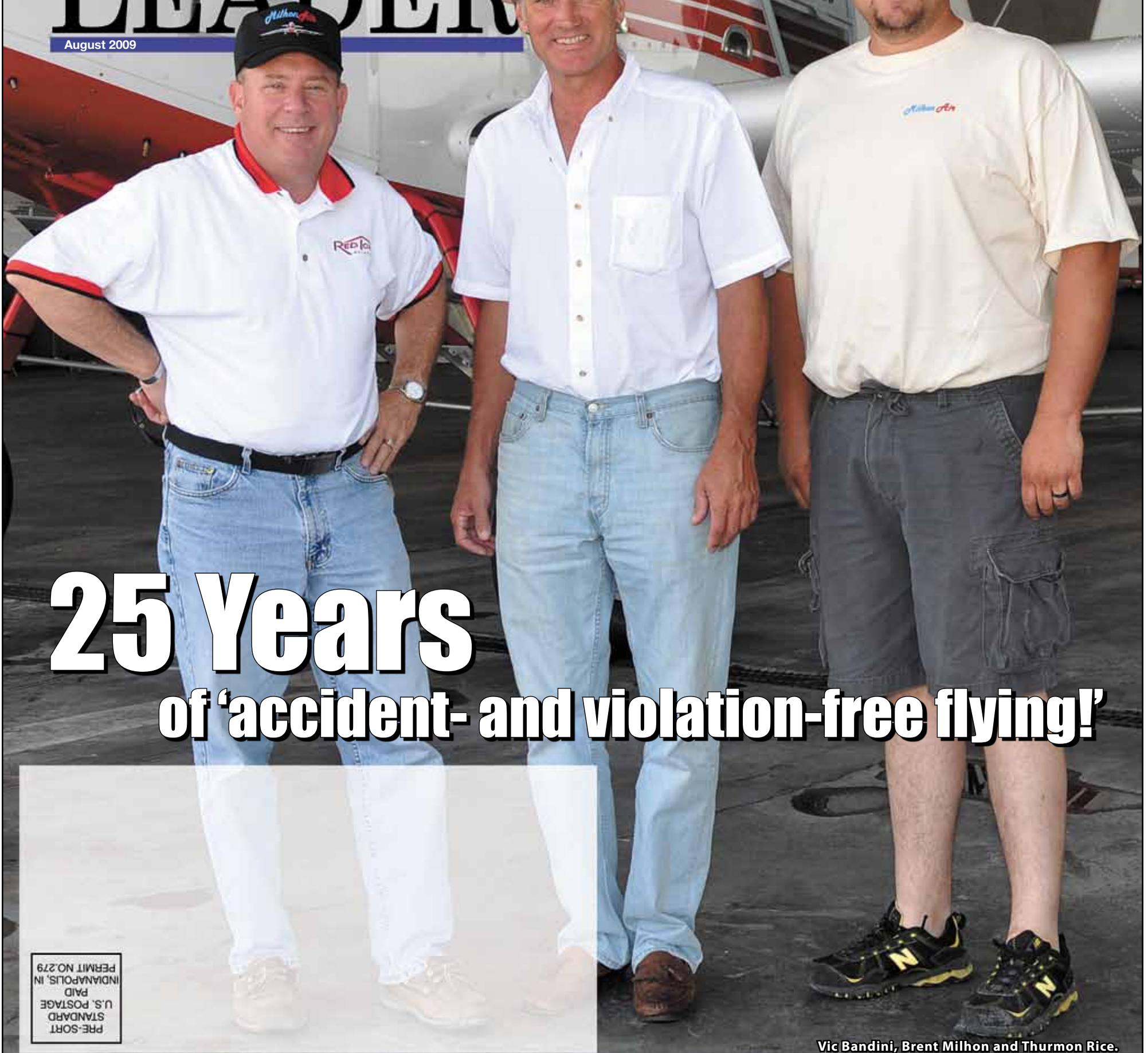


Where Morgan County Business Comes First

BUSINESS LEADER

MORGAN COUNTY

August 2009



25 Years

of 'accident- and violation-free flying!'

Vic Bandini, Brent Milhon and Thurmon Rice.

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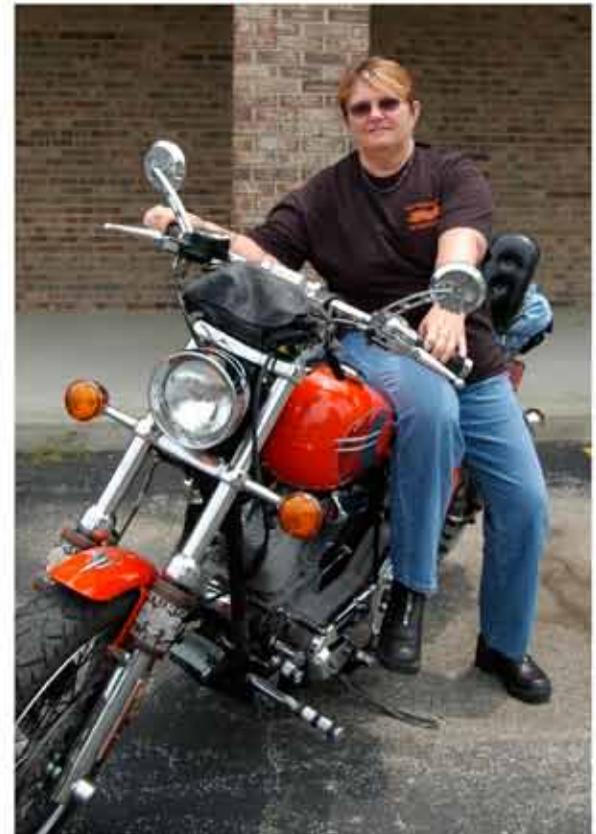
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Another perspective

Last month I made vague reference to the government taking over the health care industry, after the seizure of General Motors. This latest takeover is well underway. If dealing with your health insurance company is frustrating, Obama promised you change, you're going to get it. Personally, I've decided to never get sick again, it's a lot easier.

The spiraling rise in health care costs presents a reason for more government intervention (read takeover). Yet, there is one aspect of the problem I have yet to hear mentioned by anyone. In my lifetime there was a time when a doctor would come to your house to treat you. He might then arrange to have you go to the local hospital if warranted, or treat you at your home. When he came to your house, he carried a black bag containing such magical devices as a stethoscope, thermometer (with mercury in it!), pills and ointments as he thought needed. All in one small bag. OK, perhaps that time was before I became an adult, but it was the norm in rural Indiana well past 1950. Now it takes a big truck to carry all that's necessary to transport you to the hospital where the doctor and staff have all the modern equipment to treat your ailment. Back then, your chances of survival of serious conditions, such as a heart attack, were much worse than now. Several conditions, such as stroke, not only are more survivable, but the lasting damage is much much less with proper, modern care.

So what's behind the spiraling costs? For one, the spiraling rise in the quality and cost of equipment. New MRI machines cost millions of dollars. For two, the level of training of physicians, nurses and technicians. More schooling costs money, and higher quality returns on the student's investment. Health care insurance processing accounts for ap-

proximately 30% of the health care dollar. New and better drugs, that require research facilities, staff and years of testing cost huge sums, all to be paid by the person who swallows the pill. Malpractice insurance premiums are paid ultimately by the consumer, as are malpractice claims. Three year old technology is shunned by doctors who have access to newer equipment, staving off malpractice claims. Drug companies must write off large investments because a small percentage of patients have adverse reactions, so the drug must be pulled off the market. All these cost increases are for items that virtually didn't exist 50 to 60 years ago. So. Is the extra cost worth it? People are surviving now that wouldn't have back B.D. (Before Dave).



Dave Stafford
Publisher

Now the other perspective: Are the people being treated able to pay the increased costs? Basically, no. As every patient, then every malpractice attorney, demands only the very best and latest treatment, the ability of the consumer to pay for the service received falls short. More expensive treatments, warranted or not, are withheld for lack of ability to pay. As increased value treatments are extended to lower income patients, the patient's contribution to the economy is less than the value being demanded. The government extending health benefits to all will bring in those who do not contribute a like value. Government intervention is expected, with the usual unexpected consequences. Whether it be price controls on the medical profession, or increased taxes on the population, or both, the quality and quantity of service will be diminished.

Perhaps we'll wind up with doctors having to moonlight by visiting patients at their homes, carrying a small bag of supplies for treatment, and a 50 page release form.

All these cost increases are for items that virtually didn't exist 50 to 60 years ago. So. Is the extra cost worth it?

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Contents

From the publisher

Another perspective3

Columns

Kudos to the Internet4

Silver lining beginning to appear4

A few web design basics for any web site5

8 reasons business owners need an asset inventory7

Politics as usual10

Stories

Healthy camping experiences for 100 years6

Welcome our newest reporter7

25 Years of 'accident- and violation-free flying!' ...8

Agape Embroidery grows from mission of love .10

Industry-leading Apache Sprayers developed, manufactured in Mooresville.....11

Mooresville hobby shop reaches out to teens12

Support your local farmers13

Planner / Of Note14

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Kudos to the Internet

Several months ago I composed a half-rant editorial, lamenting a tortuous 48 hours I'd spent without my internet connection, while also observing my increased productivity during my time offline. I ended the article in a challenge to myself and to others to try disconnecting for a day at a time. I must admit, sheepishly, I've yet to successfully meet my own challenge, unable to separate from cyberspace for more than a couple of hours per week.

Those who know me well (and some who don't) are aware I'm reaching the end of a forced separation from business associates and friends. Specifically, I'm recovering from invasive surgery that resulted in a recovery time of zero weight bearing (in other words, no walking) for seven weeks. During this time, I completed a white paper and a newsletter for one client, a separate newsletter for another, two complete issues of the MCBL (That's 11 profiles and this editorial), and for good measure, a short story and three chapters of a novel (yes, I'm one of those frustrated novelists--which is all I'll devote to that topic).

Furthermore, I invoiced all of it through email, have collected most of my fees via snail mail, and could not possibly have done so without the modern technologies that comprise the internet.

I never intended to see if someone could run a successful business without ever leaving the house, but as I approach the end of my enforced isolation, I can say with authority that in certain careers, a savvy professional can indeed sustain

a business with little more than a well-loaded internet-ready computer and a cell phone.

Now, that's not to say I significantly grew my business during this time. While I was able to keep in touch with my business contacts, arrange for phone interviews in my already established role (such as the news editor for the MCBL), I can also say with authority that the much touted "virtual networking"--at least in terms of establishing new contacts--is for the birds. Facebook, Smaller Indiana, and even the much-trumpeted LinkedIn are great for keeping track of your established contacts--but they leave a lot to be desired when it comes to forming new ones.

I'm a natural introvert. In many ways, I dread the ritual of networking, meeting new people, that tentative handshake and elevator pitch, all for the purpose of looking for that next potential connection. But there's no substitute for a

Chamber or Commerce meeting, a Rainmaker's Event, or any other opportunity to go out and meet people one-on-one, face-to-face.

Modern technology has served me well, allowing me to maintain the "status quo" of my business for the last two months. It played a valuable role in allowing me to produce a remarkable output in less-than-ideal circumstances. And for that, I am grateful. But, in my opinion, it's no way to expand your contacts or grow beyond your current boundaries.

I look forward to seeing you at the next networking event.



Bob Sullivan
Editor

Silver lining beginning to appear



The headlines have been fairly pessimistic the last few weeks and the Dow Jones Industrial Average (Dow) certainly reflects the negative sentiment. The Dow closed down four weeks in a row from June 8, 2009 to July 2, 2009. Many analysts and economists are actually getting somewhat bullish. This week corporate earnings will be released, and for many of the reasons below, some surprises on the upside are expected.

According to the Institute for Supply Management (ISM) "the overall economy grew for the second consecutive month after 7 months of decline".¹ ISM's New Orders Index came in at 49.2% in June which was slightly lower than the 51.1% in May, but still above the 48.8% that, over time, is consistent with an increase in orders.² ISM's Production Index was 52.5% in June. This is the first time it has moved above 50 after nine months of contraction.³ The June 2009 Manufacturing ISM "Report on Business" R is full of good news: inventories are contracting, customer inventories are "too low", prices are flat, and employment is contracting slower.⁴

While the unemployment figures were disappointing, they were in line with previous recoveries. There have been two months of steep increases in consumer confidence (only to be followed by a slight drop to 49.3% in June).⁵ The Expectations Index backed up as well but still stands at 65.5 compared to 51 in April.⁶ Economies do not usually move in a straight line, even a "V" shaped recovery. Brian Westbury chief economist at First Trust Advisors L.P. adds: "What the report does suggest is that profits will be replenished faster and household balance sheets slower".⁷

The really good news - Americans are paying down debt, saving more of their incomes yet consumer spending in May still increased. The total of consumer credit fell by 1.5% in May⁸ which was less than the 7.8% drop in April and 7.3%

negative in March 9. Consumers are still deleveraging but at a slower rate. The personal savings rate increased to 6.9% in May from 5.6% in April.⁹ According to the Bureau of Economic Analysis real consumer spending increased by 0.2% in May after a 0.1% decrease in April. One

more thing, even when we exclude the one time effects of the "American Recovery and Reinvestment Act" (stimulus bill) real personal income rose in April and in May.¹⁰ Maybe the American consumer isn't as helpless as we thought.

A quick re-cap, the overall economy has been growing for the last two months. Americans are making more AND saving more AND spending more AND paying down debt, excluding the stimulus bill, and with growing unemployment.

The cycle of this recovery is in the numbers. Real GDP rises

even though hours worked are down due to increased productivity. Profits move up sharply because productivity is up and share prices follow profits. Consumer confidence regains its momentum. The velocity of money returns with a vengeance and because inventories are "too low" companies start to hire again.

"When others are greedy, when others are greedy be fearful" "Warren Buffet"

Richard Mourdock, Treasurer of the State of Indiana contributed the headline.

- 1,2,3,4 Institute for Supply Mgmt. July 2 2009
5, 6 Conference Board June 30 2009
7. First Trust Advisors July 7 2009
8. Federal Reserve G.19 July 8 2009
9, 10 Bureau of Economic Analysis June 26 2009

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Tim Corman
Financial Advisor

Yes, we want your letters

Readers of the *Morgan County Business Leader* are encouraged to send letters to the editor as often as they wish. The stipulations are that the letter is timely, focused (not more than 200 words) and verifiable. Please make sure to provide your complete name and daytime and evening telephone contact numbers. All letters are subject to editing for brevity, clarity and grammar. Please direct correspondence to info@bleader.biz.



A few web design basics for any web site

Presented by Jeff Newman

Given the ubiquitous nature of the Web, it's becoming more difficult to determine what makes for "good" or "bad" Web design. What works for one type of site may be entirely inappropriate for another. There are, however, some basic tips that apply to any Web project:

Easy on the motion.

A little attention grabbing motion (such as Flash or animated gif) on your home page is fine and often desirable, but once visitors are deep into your site you don't need to "grab" them any more. You already have their attention, and you risk annoying them if things are continuously moving on your pages.

Navigation, navigation, navigation.

Never let your visitor get lost, and don't worry about some redundancy in links--it is not bad building design to have more than one entrance into a room.

No back buttons.

Of course it's OK in most cases if visitors use their browser back button, but they should never HAVE to. Provide them a link back to where they came from somewhere on the page.

Use good titles and descriptions.

Titles and "meta descriptions" should be, well, descriptive. They should also be concise and should change with each page. This is what search engines will display, so think of how you would want your Google results to look and write your titles and descriptions accordingly.

Know your goal.

Understand what you want to accomplish with your site and make it easy for visitors to get there--don't make them wade through filler in order to get where you really want them.



Jeff Newman is a Web programmer and TipTopics' Web designer and technical guru. He also owns IndyNetWorx, a Web design and hosting firm, and is a member of

the popular Indianapolis 1960's rock and roll band, Peace Train and the Flower Power Brass.

To learn more about this topic, contact Jeff Newman at:

IndyNetWorx
P.O. Box 47276
Indianapolis, IN 46247
(317) 695-0878 (Cell)

Testing 1-2-3.

Don't assume your site visitors will do exactly what you want them to do! Test your site by doing things the WRONG way and make sure the results are what you would want.

Understand that not all browsers are created equal.

Check your site in at least a couple of different browsers and screen resolutions to make sure it behaves as you want.

The Bottom Line:

Good Web design can be subjective, but there are some rules and concepts that apply to any web site. When selecting a Web designer, check out their Web portfolio to make sure they understand the basics!

If you have questions specific to your design needs, give me a call.

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Healthy camping experiences for 100 years

By Bob Sullivan
Morgan County Business Leader

The American Camp Association (ACA) is a national not-for-profit organization that works with camp sites, camp professionals and the public to ensure the quality of camp and youth enrollment programs. "We work with agency and organized camp communities for youth and adults," ACA CEO Peg Smith clarified. "Examples include the Boy and Girl Scouts, the YMCA, religiously-affiliated camps, privately-owned camps—any camp that organizes programs and activities for groups. The role of the ACA is to set standards of safety and health and give counselors the education, training and tools they need to provide the best camp experience for their participants."

Peg calls the ACA an advocacy, training and educational resource with a tradition extending back almost 100 years. The ACA was "founded in 1910 as the Camp Director's Association of America. They recognized a need to ensure that the best practices were shared across the country. The first formalized standards were adopted in 1948," observed Peg. "They took almost 30 years developing what they considered best practices at that time." Today, the ACA has an accreditation process recognized by law nationwide, and has credentialed 2,600 camps. "We have nearly 300 standards for health, safety and program activity," said Peg. "And ours are the only nationally recognized standards. Parents know an accredited camp is committed to their child's health and safety—and the overall quality of their experience."

In 1955, President Rey Carlson, an Indiana University professor and the ACA president,



American Camp Association

National CEO: Peg Smith
5000 State Road 67 North
Martinsville, IN 46151
765-342-8456
Hours of Operation
Monday through Friday: 8:30 a.m. to 4:30 p.m.
Email: mbrown@acacamps.org
www.campparents.org

proved instrumental in establishing Morgan County as the base of operations for the ACA. Today, the ACA operates from a corporate office building in Bradford Woods, which is owned by IU.

Approximately 12 million children attend camp every year, up from 10 million just two years ago. "Oddly enough, video games and electronics have not affected kids as much as the parents. We're used to being connected with our kids electroni-

cally," said Peg. "Counselors call it 'kid-sickness.' A child goes to camp and engages in a program designed for them. Meanwhile, the parents are wondering why they've not been contacted." It seems that the parents are the ones having trouble disconnecting.

According to Peg, kids take away an active, healthy lifestyle during the camp experience. "Given the obesity problem kids face today, that's a tremendous benefit."

Peg Smith has served as CEO for the ACA for 11 years. She grew up in Martinsville. She earned a bachelor's degree in early childhood education and a master's degree in management. She worked with the Head Start and disability programs for Child/Adult Resource Services, where she served for 17 years. She helped Governor Evan Bayh develop the Step Ahead initiative and then joined the Indiana Youth Institute. Peg recalled, "I was aware of the ACA's search, but didn't immediately see the connection. It didn't take much research, though, to discover how strongly it fit with my experiences and interests."

Peg initiated the 20/20 vision of the ACA. "By the year 2020, we want to ensure that no fewer than 20 million kids attend camp on an annual basis, essentially doubling the current number over the next 10 years." She has spearheaded research efforts to document the positive effects of the camp experience on youth. The ACA corporate office has 28 workers on staff. That staff coordinates with 24 satellite offices and approximately 1,300 volunteers across the country.

Peg calls gardening her "sanctuary and main escape." She's a single mom to two boys, ages 18 and 21.

What's a business writer, and why do you need one?

(Since you're still reading, you realize I may be able to help you and want to know more.)

As a business writer, I've spent my entire career **bringing value to companies** just like yours. I compose copy that generates business, in a variety of formats and media, such as:

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- Packaging
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- Direct Mail
- Newsletters
- Advertorials
- Brochures
- Press Releases
- Business-to-Business correspondence
- Profile pieces for newspapers and magazines
- Morgan County Business Leader News Editor

But does my writing work? Does my writing grab the reader's attention, and make them want to know more?

(Look at it this way: If you pick up the phone and call me—based on the strength of this advertisement—the answer must be "yes.")

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8 reasons business owners need an asset inventory

Business owners face the possibility of a fire, tornado, theft or other disaster. One of these instances could destroy everything you worked so hard to create. When this happens, a personal property – or asset – inventory will provide detailed documentation of the contents of your business and ease the claim process. You'll recover faster and maximize your settlement.

You most likely have a depreciation schedule, and are probably figuring that's where you'll access that list. But consider that the rule of thumb by most CFOs and CPAs is to expense items valued at less than \$500. How many items are owned by your company that have a price tag of under \$500; are they documented?

In addition to listing the contents, item by item, you'll also be asked by the insurance company to include the purchase date and cost. Having a document to refer to when required to complete a claim will make the process less stressful so you can get back to doing business in a much shorter timeframe.

Though disaster recovery is usually mentioned as the #1 purpose for a personal property inventory, there are many other reasons to have a thorough listing and detailed photographs of your assets.

PERSONAL PROPERTY TAXES

Are you sure you are filing the right amount on your taxes each year? I know of business owners who thought they were, based on the value of their coverage on their insurance policy. According to an insurance agent, one company had a complete loss from a fire and found they were insured by only 1/3 of the value of their contents. If they were using their insurance coverage as a guide for their personal property taxes, they were paying only 1/3 of what they should have in taxes. This could certainly add up over the years and turn into a tax issue. An inventory will help you ensure you know the value of your assets.

PROPER COVERAGE

This leads us to the topic of being over- or under-insured. As stated above, this business owner found out too late that they weren't covered properly. Your inventory will help you know what coverage you'll need. Businesses accumulate assets over the year, and often since many items are expensed, this total number doubles or triples and often goes totally unnoticed – until it's too late.

MOVING

So you've outgrown your current facility! Or you have been leasing and purchased a building. Moving/relocating is the perfect time to create your inventory. You'll have easy access to the model and serial numbers that are under or on the back of electronics and appliances.

Most likely, you're moving locally, so it's best to create the list after you unpack. You'll be able to identify the location where each item is being placed, which is the preferred format for insurance companies.

When moving out of town, or using a moving company to transport your contents, at least take the photos prior to departure. This will help back up any claim you might need to file if something is damaged, lost or missing.

STORAGE

Small businesses sometimes outgrow their

building, but choose not to move. Therefore, if you have off-site storage, create an inventory of everything that is located elsewhere. It is impossible to remember everything in the building where you see items frequently. Think of how difficult it would be to know what's in off-site storage.

DISSOLUTION OF A PARTNERSHIP OR SELLING A BUSINESS

How do you know the value of your business without a complete, detailed list of all of your assets? Let's say you have 10 tables, each costing \$80. That's \$800, and most likely not on your depreciation schedule or any other document, for that matter. How many chairs, desks, lamps, etc., are owned by the business? To ensure that you are

receiving a fair and equitable price for your business, compile an extremely detailed list of all of your assets.

PURCHASING A BUSINESS

A woman had recently purchased a restaurant. When asked if she had an inventory of its contents, her response was, "No, I have no clue what came with the restaurant; I trust my business broker." If you don't know how many tables, chairs, computers, printers and specific industry items (in this case, appliances, equipment, electronics, pots, pans, etc.) you have, how will you know if you paid a fair price for the business? An itemized inventory of the contents is a document you should require before finalizing the purchase.

Most small-to-medium sized business owners agree it is important, but few have this documentation. Reasons cited are that they and their employees are too busy, it takes too long, they don't know how, or realize they will not keep it up to date if they do create one.

If you are in one of these categories, seek the assistance of a professional to provide the service for you. Verify they are bonded and insured. In addition to the inventory service, the provider should also include secure back-up of your records and have a process in place to update your records annually. Without the updates, the report will be outdated very quickly.

The 8th reason to have an inventory, and extremely critical, is TIME. As a business owner, you are busy. Think of the time you would spend trying to create an inventory for any of the above reasons. Now think of how busy you'll be when under the stress of moving, buying or selling and people are putting demands on you to create your inventory. Then there's the thought of disaster. Under the emotion of just having experienced a loss, you'll be busy trying to rebuild while creating your inventory to submit an accurate and thorough insurance claim. This will delay submitting your claim, thus delaying receiving the money to help you replace the items you need to re-open.

Cindy Hartman is President of Hartman Inventory, a woman-owned business. Visit her web site at <http://www.HartmanInventory.com> to discover more reasons why you need a business or home inventory. Also view the Turnkey page to learn about the Hartman Inventory Systems, a complete turnkey business package; start and grow your own personal property inventory service. Cindy's blog, at <http://www.HartmanInventoryBlog.com>, discusses marketing, management, entrepreneurship and asset inventories.



Cindy Hartman



Welcome our newest reporter

Dawn Tomey has worked quietly for the Morgan County Business Leader for over a year. Your only likely exposure to her would involve being late with your payment, unless you attend the Chamber luncheons. Now she has added "Reporter" to her title of General Manager. You will find her work on the center pages with the Milhon Air story. This is a very welcome addition,

elevating a highly valuable staff member to prominence, and allowing her to "spread her wings" with a fun story on aviation. Dawn has been involved along with Bob Sullivan (Copy Bob) and Heather Arnold (Main Street Photography) in story research and planning for over a year. Expect more from her in the future, she thrives on pressure.



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25 Years of 'accident- and violation-

By Dawn Tomey,
Morgan County Business Leader

It started with a vision of better crops and less manual labor. Now it's a fully operational business. Growing up on a farm near Centerton, Brent Milhon, a sixth generation grower, saw a better way to grow crops and ease the workload of farming. "Back in the 70s we would walk the field a lot. Everyone would put a 2-½ gallon sprayer jug on their shoulder, and we'd walk through the crop, it was maybe waist high. We would spray and pull weeds as we walked. It was a lot of manual labor." Milhon still lives in Centerton, where his family has farmed for over 100 years.

Tired of walking through waist-high soybeans, hand spraying and pulling weeds, Milhon decided to buy his first plane. "It was 1978, and I bought a Piper Pawnee and paid \$11,000 for it. Now you can't replace the air conditioner for that," Milhon says with a grin. "I grew up here on the farm with an airstrip and had access to my dad's plane. It seemed like a logical thing to do."

He began spraying the family crop at first, but quickly realized that other farmers could benefit from this service not only in terms of time, but also in terms of crop yield. In 1981 Milhon Air, Inc. was formed. The business that started with one plane and one pilot has flown accident- and violation-free for over 25 years. Today Milhon Air has a fleet of modern planes and helicopters, FAA-certified pilots and fully qualified ground crews.

Brent Milhon's 9-year-old daughter Olivia says, "It's cool! I get to ride on the equipment some times. I got to ride on the forklift yesterday, and sometimes I ride on the tractors and help put the planes up. I get to ride in the helicopter with my dad sometimes too."

It wasn't hard for Vic Bandini, General Manager to accept a job offer from Milhon Air. "I began working for Milhon after retiring from Rolls Royce in 2008. Being a retired, veteran pilot, and a former Global Sales Manager with Rolls Royce, the job was perfect for me".

Milhon Air employs 30 to 35 seasonal employees and four fulltime, permanent employees. Together, this team works literally from sunrise to sunset. "During peak spray season we will launch our first aircraft at about 7:00 a.m. and fly continuously throughout the day until sundown. Typical spray season is only about six weeks in the summer. We have little time to allow for errors—we have to get it right the first time. Our peak season begins in mid-July and lasts through August. We spray continuously during the season," says Bandini.

The need for near-perfect timing with the growth stage of crops is important for in this business. "There are many factors in determining when to do an aerial application," explains Thurman Rice, Farm Manager and a member of the Milhon Air family since 2006. "Corn needs to have a visible tassel and soybeans must be blooming. The weather is a huge

■ Aircraft color

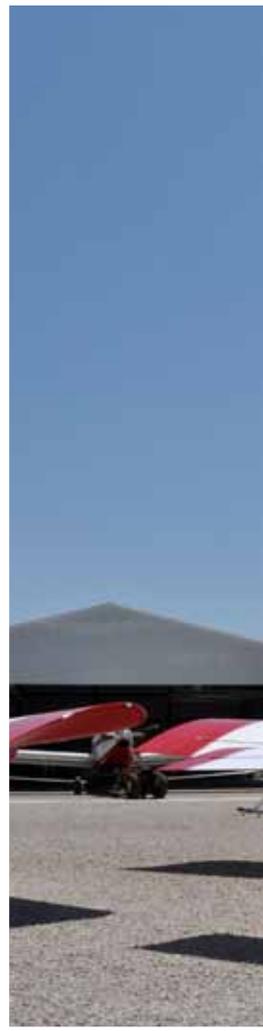
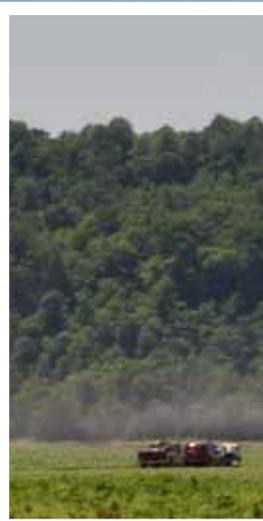
There are two different types and colors of aerial application aircraft. Yellow aircraft are for crop application only. Red and white aircraft are federally approved for firebombing as well as crop application.

factor. We can't spray if it's extremely windy or if there is heavy rainfall. Our objective is to get as many micron droplets as possible on the crops. We don't want it to blow away or be too diluted. We use aerial applications for many things, such as fungicide, pesticide, foliar feed and fertilizers. Our job is to ensure our clients have a healthy crop."

The application of crop protection products such as Headline fungicide enables growers to reap higher yields by controlling disease and plant health. Precise applications are essential. On June 5, 2009 BASF sponsored a Fly-In at the Milhon Air facility. Over 75 interested pilots and friends, including Jim Gaffney, Market Manager, Agricultural Aviation, of BASF and Dr. Dennis Gardisser and Dr. Richard Whitney, both of WRK of Arkansas attended the event. The latter two are Self-Regulating Application and Flight Efficiency (S.A.F.E.) analysts, retired professors and active pilots. Together they have over 60 years of experience in their field.

Gaffney explains the purpose of the Fly-In: "These types of workshops give agricultural aviators a chance to gather, test their equipment, and learn about new developments in application technologies. Analysts with the S.A.F.E. operation from across the country conduct these workshops in conjunction with state agricultural aviator associations. During the Fly-In, pilots will make three passes in the field. During these passes, they will do a test spray over water sensitive cards and water sensitive string. Their speeds as well as distance from the ground will be recorded. This information is then given to Drs. Gardisser and Whitney, who will analyze the spray and recommend nozzle adjustments for proper application." The pilots are allowed to complete as many test sprays as the day allows.

The pilots are flying approximately 15 feet from the ground at speeds of about 130 mph, using GPS technology for precise application. Nearly 99 percent of crops use aerial applications. Farmers will average about 15 bushels more produce per acre with proper use of aerial applications. With today's technology and the use of FPO (Flight Plan Online), Milhon Air is equipped to operate from 22 other facilities throughout central Indiana and Illinois.



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CEO: Brent Milhon | General Manager: Vic Bandini | Farm Manager: Thurman Rice
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Phone: 317-831-7464 | Fax: 317-831-7458 | www.milhonair.com

free flying!



Agape Embroidery grows from mission of love

By Bob Sullivan
Morgan County Business Leader

Agape Embroidery, which opened in January 2009, is Jodie Nesters' way of embracing her love of sewing and embroidery that goes back almost 30 years. "My church got involved in making prayer blankets, and we used smaller embroidery machines to create those. I found I could work on the designs for hours. I love watching the design come to life."

Jodie has served as a minister at Poplar Grove United Methodist Church for five years. She chose the Biblical term for "love" as the name of her business to represent her love of embroidery, her love of her husband, and her love of the Lord. Jodie and her husband Don invested in a large commercial machine, which they set up in their home. "The business took off like wildfire, and most of my advertising has been word-of-mouth."

Jodie invested in a Happy Machine, manufactured by Toshiba. "It has 12 needles. I create the designs on the computer, determine the colors, and input the image into the machine. At this time, we can create up to 100 pieces of the same design fairly quickly." She says she'd like to see the business outgrow her home and move into a storefront in the next couple of years. However, at this point, Jodie admits, "There's not much I'll turn down at this point—hats, shirts, blankets, baby items, jacket backs—we can embroider anything that will fit in a hoop. I create a lot of logos and designs for shirts for small businesses. I just recently created a logo for Discover Indy.com."

Agape Embroidery gives Jodie a chance to serve. "In today's economy, small businesses are looking for ways to advertise, and my services help them accom-

plish that by making their business more visible. It's one small business helping another. The businesses that will survive this time are the ones that will stay active in advertising, work hard, and help each other."

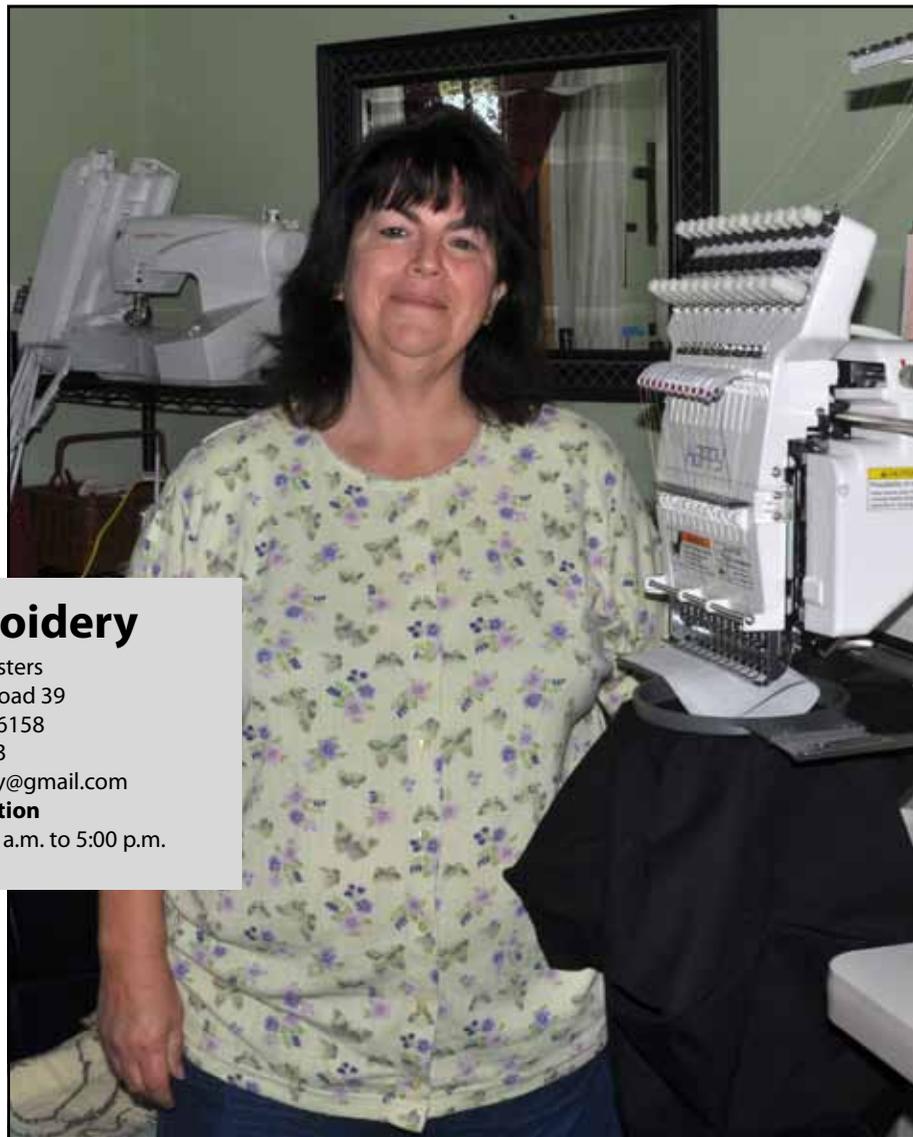
In 1989, while chatting online to raise monetary support during a missionary trip in India, Jodie engaged in a dialog with Don. "He was intrigued by what I was doing. I was singing with a local missionary, and my partner became ill, so I had to finish the trip by myself. During this time, God called me to preach."

Upon her return, Jodie and Don courted, and were married shortly after. "Don grew up in Morgan County and has lived there his entire life, so I joined him."

Together, Jodie and Don raised six children and have 14 grandchildren.

Three years ago, Don developed a brain tumor. Though benign, the procedures to treat and remove the tumor left Don unable to return to work. "The decision to develop a home business stemmed from my desire to continue working while caring for my husband," explained Jodie. "This works out perfectly, and I love it."

Jodie grew up in the Bartholomew County town of Hope, Ind. and graduated from Hauser High School.



Agape Embroidery

Owner: Jodie Nesters
8991 North State Road 39
Mooresville, IN 46158
317-850-6753

E-mail: agapeembroidery@gmail.com

Hours of Operation

Monday through Friday: 9:00 a.m. to 5:00 p.m.

Politics as usual

Finally our state legislators passed a budget. This was undoubtedly the worst do nothing session that our overpaid servants of the taxpayers have ever had in history. They had the opportunity to start our great state on a path of efficient productive government, instead they chose to listen and vote to their own benefit and their party's benefit, more concerned about special interest and getting re-elected than the taxpayers.

The one item that stands out and nobody ever mentions is funding of Ivy-Tech, which in the recently passed budget managed to get their piece of the pie. Wonder why?? Well Mr. Bauer happens to be employed by Ivy-Tech, along with several of our legislators, on both sides of the aisle. Bauer draws down a salary of over \$100,000 annually, which appears to be a good investment for the school. One of the TV stations started an investigation into possible conflict of interest a few years back, and all of a sudden it was dropped, I can only guess what transpired to cause them to quit digging into the matter. This is so wrong, nobody in the statehouse wants anybody talking about it. If this isn't a conflict of interest I struggle for a definition of one. Our news media is not doing their job in not getting this information to the public. I can only assume that if the media would try to turn over this rock that the reporter for that station would find it difficult to do their job, being refused interviews etc. This is assumption on my part, but there is something real stinky about the entire Ivy-Tech funding and the fact that they employ so many of our legislators.

This is just one example, and a big one, of how special interest groups and self interest of the legislators themselves control our destiny as taxpayers. The people in the power positions have total control, if someone is elected that wants to make changes, you know they quickly are cut out and cast aside to committees where they have little or no influence, and the power bosses become untouchable. This is more the fact in Federal government, that is why term limits should be required on all elected officials.

It is time to put some teeth in a conflict of interest law, we need to have it on local level all the way to Washington D.C. It is long past time to put some pressure on our State legislators to clean up this mess. It is real strange nobody even mentions Ivy-Tech, I guess they think we are that stupid and they have so much power, they can do as they please.

Write, call or e-mail your representatives and ask for an explanation:

IN Senator Richard D. Bray (R) 317.232.9400
<http://www.in.gov/legislative/homepages/S37>

IN Senator Michael Young (R) 317.232.9400
<http://www.in.gov/legislative/homepages/S35>

IN Rep. Robert Behning (R) 800.382.9841
<http://www.in.gov/legislative/homepages/R91>

IN Rep. Ralph M. Foley (R) 800.382.9841
<http://www.in.gov/legislative/homepages/R47>

IN Rep. David Frizzell (R) 800.382.9841
<http://www.in.gov/legislative/homepages/R93>

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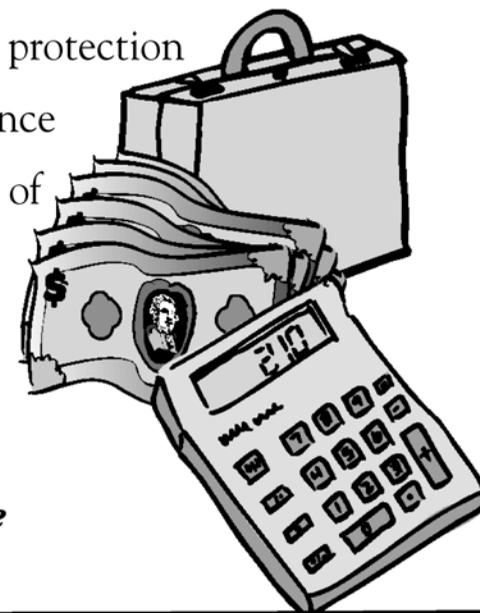
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Equipment Technologies

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 2201 Hancel Parkway, Mooresville, IN 46158 | 317-834-4500
Hours of Operation Monday through Friday: 8:00 a.m. to 5:00 p.m.
E-mail: mhays@apachesprayer.com | www.etsprayers.com

Industry-leading Apache Sprayers developed, manufactured in Mooresville

By Bob Sullivan
Morgan County Business Leader

Timing is everything. In 1997, Mooresville resident Ken Weddle was inspired to incorporate a mechanical-drive transmission and gear box into a farm sprayer. “The result was a simpler and far more reliable machine than other sprayers available at the time, although the added power meant a higher cost to the farmer,” observed Equipment Technologies CEO Matt Hays. “Ken wasn’t an engineer, but he was a craftsman. He partnered with Rollie Dick, who helped Ken create a viable design for his idea—and the Apache Sprayer was born.”

At any other time, the sprayer would have taken time to catch on. However, due to an unrelated development in farming that hit at the same time, the Apache Sprayer proved a near-overnight success. “The Apache Sprayer became part of one of the great watershed moments in agriculture,” said Matt. “The sprayer hit the market at the same time as the first genetically engineered, herbicide-resistant soybean and corn seeds. All of the sudden, farmers had a chemical-resistant seed product paired with a machine that greatly simplified the mass application of weed killer.”

The Apache Sprayer is self-propelled, with skinny tires and high clearance. It’s built specifically to drive safely through crop rows and apply liquid to plants with significant growth above soil level without causing damage. The sprayer is ideal for applying liquid fertilizer, herbicides, water, and any other liquid applications for large farms. “Reliability is a key factor in our product,” said Matt. “A farmer needs the sprayer to work at the optimal times to apply the weed killer, or the fungicide, or whatever is needed at a given time. Each day the farmer loses due to damaged equipment can result in significant crop loss.”

Ken and Rollie originally opened their manufacturing plant in Park 100 in Indianapolis, but rapidly outgrew the space. In 1999, they relocated to their current location in Mooresville. “It was another case of great timing,” said Matt. “We tend to hire from Morgan and Hendricks counties anyway, and this beautiful 110,000 square foot facility was on the market.” In 2002, Ken Weddle sold his portion of the company, and Matt Hays came on board as CEO. “I’m a CPA and IU grad-

uate—and had managed a couple of high-growth companies—so I had the financial and management skills they needed. It didn’t take a genius to see the growth opportunity here.”

Production and quality control manager Adam Kivett also shared his perspective on Equipment Technologies. Adam joined the company at the beginning, in June 1997. “I was the eighth employee hired here,” Adam recalled. “My college roommate and I were both hired right after graduating. I came on as an assembler in the production area. Because it was a start-up company, they could only promise me a job from June to September.”

Adam has witnessed a lot of changes to the sprayer. “We started with a basic model, one size—with no options. Through the years, we’ve added several models to fit the specific needs of our customers. We build three models, each with several customized options. The sprayer has grown as farmers find more uses for it, and will continue to do so.”

Today, Adam manages nine workers on the assembly line, three quality control specialists, and the safety maintenance manager. “As a company, we’re careful to keep an open line of communication with our customers, so their input goes straight to our designers for consideration. Plus, our employees tend to stay with us long-term and are passionate about what they do.” Adam’s college roommate, Jeremy Hurt, still works at Equipment Technologies as the service manager.

Adam grew up in Hall, Ind., just west of Monrovia. He received an Associate’s in Agricultural Business from Vincennes University. “I grew up on a family farm. I wanted to work in the agricultural sector but stay close to help the family. It worked out perfectly.” Adam and Amber, his wife of five years, live in their own home on the 140-acre family homestead, on which his grandparents, parents, and brother all reside in separate houses. He enjoys fishing, hunting and helping out on the family farm.

The Equipment Technologies plant designs and manufactures the Apache Sprayer on-site in Mooresville. They employ 75 people nationwide, 45 of them at the Mooresville office. They also conduct business in Canada, Russia and the Ukraine.

PICTURED LEFT TO RIGHT: Sharon Durham, Jim O’Bold, Sandy Gammon, Beth Boltz, Shiela Taylor, Troy Crum, Janna Kruml, John Ehrhart

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Mooreville hobby shop reaches out to teens

By Bob Sullivan
Morgan County Business Leader

Jim Childers ran the Mooreville Connection NASCAR die cast model and souvenir shop on Indianapolis Road for over 10 years. When the customer base changed, he decided to expand into comics and gaming collectibles. As the business grew, he encouraged teens and young adults to set up games and organize tournaments with their peers in the store.

"In 2001, NASCAR changed when Dale Earnhardt died," Jim recalled. "Our core customer diminished. And, to be honest, the sport is still feeling the hit from that. We still carry NASCAR items, and our customer base is strong; but, we had to diversify if our store was going to survive." Jim sought advice from store employee Billy Cooper, a comic and gaming expert who was instrumental in reshaping the direction of the store.

The store changed names and locations twice—the second move brought on by the rapid growth and interest in gaming competitions. Jim reopened in January 2009 with a new name, new address, and expanded square footage to allow for a variety of games, action figures and comic books. The new facility also offers a separate gamer/card playing room. "I opened this up to give back to the kids of Mooreville," said Jim. "I'm a cancer survivor after contracting it at age 16. Because my life was spared, I vowed that one day, if I could do something to help teens and kids, I would. And now I'm getting that chance."

The biggest change Jim has noticed in selling collectibles has been the switch in focus from children to adults.

"For decades, kids were the core comic reader and card collector, and items were priced accordingly. Now you also have high-priced cards and books aimed at the older teen and adult, which is a very different target." He estimates the typical age range of his customer is between the ages of 8 and 21.

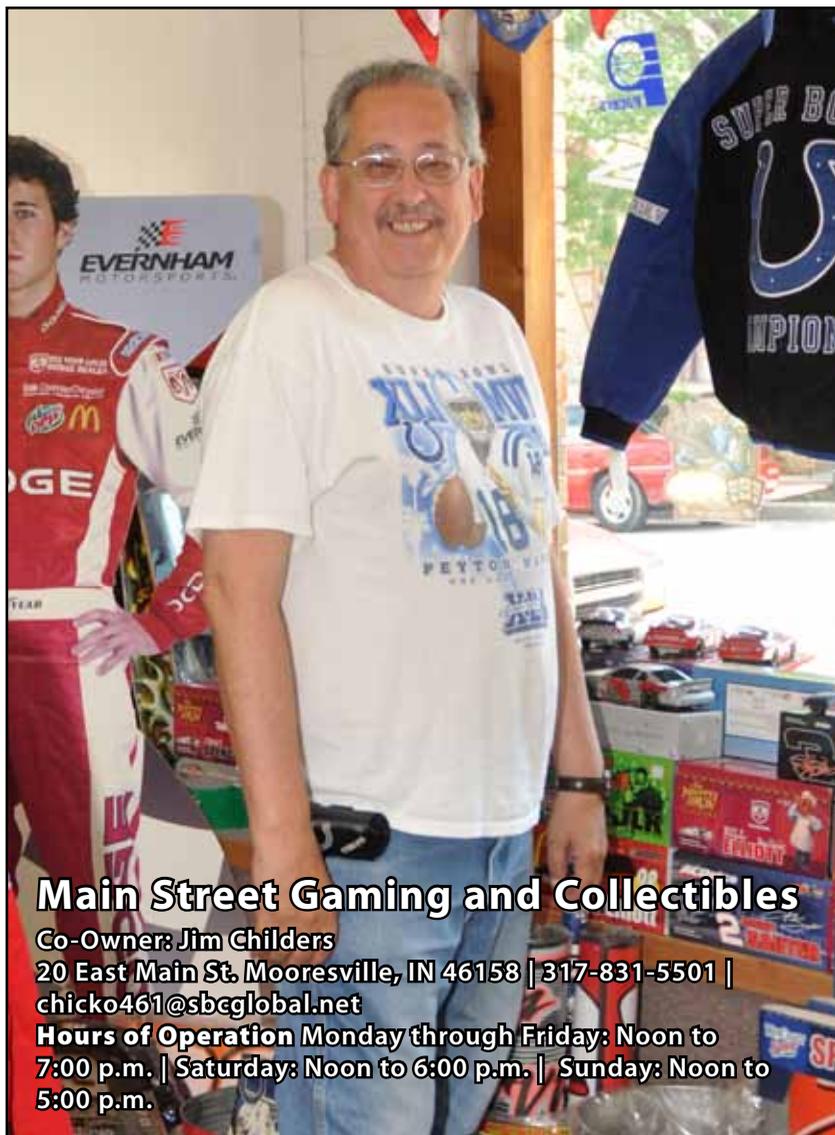
"Word of mouth is what helped this store early on. Once the kids found out they had a place they could shop and play, it took off pretty fast. We don't allow any horseplay, but the kids know they can come here and be themselves." Jim plans to add an arcade room to the store and hopes to have it completed before the end of the year.

Jim approaches collectibles as a self-proclaimed "Star Wars Geek." Prior to his cancer, he was a student athlete. But, he admits, "When I came home, I broke out my action figures." Jim enjoys attending special events dressed as Darth Vader (accompanied, whenever possible, by business colleague Julie Kyle Lee as Princess Leia). Jim is also active in Relay for Life and the Mooreville Revitalization Committee.

Although his family moved often, Jim grew up in Beech Grove and attended Northwest High School. At age 16, he contracted cancer, which was caught early and removed. Jim went on to serve in the U.S. Army for 10 years, including a stint as part of a med-evac unit in Vietnam. He worked as a tool, dye, and press operator for United Technologies—Carrier for 15 years while earning an associate's degree in Economics from IU. Now disabled and retired, Jim co-owns Main Street Gaming and Collectibles with Frances, his wife of 13 years.

Mark your Calendars!

Comic Artist Stuart Sayger | Main Street Gaming and Collectibles | Saturday, August 22, 1:00 p.m.



Main Street Gaming and Collectibles

Co-Owner: Jim Childers

20 East Main St. Mooreville, IN 46158 | 317-831-5501 |
chicko461@sbglobal.net

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The Morgan County Farmers' Market held its official Ribbon Cutting Ceremony Saturday, June 27, at 11:00 a.m. Pictured l to r: Martinsville Chamber members Roger Pearson, Sharon Pearson and Debbie Rinehart; Mayor Phil Deckard; Chamber member Bob Elliott; Market master Dave Hamrock, and Martinsville City Council members Gary Lester and Gordon Burgin.



Support your local farmers

Farmers' market launched in Martinsville and Mooresville

By Bob Sullivan
Morgan County Business Leader

A couple years ago, a small group of Mooresville farmers attempted to start a Farmers' Market. That initiative folded last summer. "It was never quite organized, and never flourished the way it should have," observed Dave Hamrock, market master of the Morgan County Farmers' Market. "Last December, Chris Parker and Julianne Beetham of the Purdue University Extension Group started a motion to organize a county-wide Farmers' Market—with locations in both Mooresville and Martinsville. Purdue formed a committee, and things proceeded rapidly from there."

Dave recalled, "In late March, or perhaps early April, I saw an ad in the paper that they were looking for a market master. They wanted someone to organize, coordinate and manage both markets, and establish them in time for late May openings." Being retired from a career in agriculture and marketing, Dave proved an ideal fit to step in as market master and hit the ground running.

"We created a business plan. We think in two years, the Farmers' Market will support itself," said Dave. "With the economy the way it is, we feel that now's the time people are looking to buy locally. The response from our shoppers so far seems to bear that out. At the same time, local farmers got excited when they heard what we were doing and wanted to know how they could get involved."

One thing that pleases Dave is the support from the surrounding shops at both Market locations. "It's support beyond posting signs or shopping the booths and buying the produce. Many owners are now opening their storefronts earlier to match our hours (Martinsville's Farmers' Market starts at 8:00 a.m.), so we all benefit from the draw and the increased customer traffic. Plus, we're continuing to build onto the event every week. [Recently] we've added live music and



face painters. In Martinsville, we're turning each Saturday into an event and driving customers into town."

The Martinsville Market opened May 30th as scheduled, while Mooresville's June 3 opening was

rained out and postponed until the 10th. "We're already seeing a build in traffic, and we have little produce to sell at this time. I'm looking forward to seeing what happens [later in the season], when the fresh produce comes into season and starts

Farmers' Market Locations

Martinsville:

North side of the Courthouse square
on Morgan Street
8:00 a.m. until noon,
Saturdays through Oct. 3

Mooresville:

Indiana and Main Streets
3:00 p.m. until 7:00 p.m.,
Wednesdays through Oct. 7

showing up at our locations. We're keeping the focus on produce, as opposed to crafts or jewelry. We want to stick with a more traditional idea of a Farmers' Market."

According to Dave, both Markets are already supported by a solid core of between six to eight local vendors at both locations. "They're the anchors of the whole market, and we anticipate having around 20 vendors in Martinsville and around 10 to 12 vendors in Mooresville (due to more limited space) starting around July 4 and lasting until the end of the season."

Dave thinks a local farmers' market is important to the community because "you know where the food is coming from." Customers are supporting their local farmers, who usually have smaller farms and fewer options on where they can sell their produce.

Dave grew up in New Jersey. In 2001, shortly before retiring from a career in sales, he and his wife Cheryl purchased a three-acre farm in Cope, Ind. They raised two children and have two grandchildren. Dave continues to farm and work part-time as a certified master carpenter and gardener.

GREATER MARTINSVILLE CHAMBER OF COMMERCE – NEW MEMBERS

For more information visit: www.MartinsvilleChamber.com

Daniel Paul - Williams Barrett & Wilkowski, LLP

GREATER MOORESVILLE CHAMBER OF COMMERCE – NEW MEMBERS

For more information visit: www.MooresvilleChamber.com

Bob Miller - League of Miracles, Michelle Robling - Investors Titlecorp, Dippity Dogz

TOWN OF MOORESVILLE – BUILDING PERMITS – JUNE 2990

Tom Johnson, Tom & Mary Ann Johnson, North Madison Crossing, new dwelling, \$170,000

First Baptist Church, Lawrence A Illg Const., 680 N Indiana, storage, n/a

Raj Sunbal, Oscar W Larson Co, 555 SR 67, sign, \$10,000

Doug Coddington, Douglas T Coddington, 575 Denny Dr, sun room, \$30,000

Don Allen, Don Allen, 1258 Greencastle Rd, electrical, n/a

Keghan W Hopwood, Kegahn W Hopwood, 119 Trinity Way, new dwelling, \$150,000

John C Krauss, Ian Brenn, 12192 N Slideoff Rd, room addition, n/a

Brian & Valorie Curran, KDH Corp, 6410 E Old Otto Ct, remodel, \$40,000

CITY OF MARTINSVILLE – BUILDING PERMITS – JUNE 2009

Crowder & Associates, 2500 Lincoln Hill Rd, single family dwelling, n/a

MNWConstruction, 1109 E Washington St, wood deck, n/a

Bradford Development, Lot 2B – Oaks of Edgewood, single family dwelling, \$405,000

NEW BUSINESS FILINGS

Light In Darkness Ministries, Gary L & Melissa Farmer, 13164 N Bray Rd, Mooresville, 46158

Studio J2 Dance, Julia L Kieninger, 7142 New Harmony, Martinsville, 46151

USA Mooresville Inc, Vasilius Villos, Midwest Accounting LLC, 7225 Indianapolis Blvd, Hammond, 46324

Searcy Family Masonry, Robert Searcy, 4295 Ballinger Rd, Martinsville, 46151

Tim Dodson Construction, Timothy Dodson, 1240 SR 144, Mooresville, 46158

Little Indian Creek Day School, Daniel & Valerie Shafer, 2209 Old SR37 S, Martinsville, 46151

JJs Horseshoeing, Joshua J Dellinger, 2485 Little Hircane Rd, Martinsville, 46151

Ramblin Rose, Kristin Saunders, 10258 Bailey Marie Ct, Mooresville, 46158

Transporting Last Calls ULTD, TLC Unlimited, Nancy J Carman, 13491 N Paddock Rd, Camby, 46113

RFB, Rebecca Britt, 2289 E Morgan St, Martinsville, 46151

MORGAN COUNTY SHERIFF SALES

JULY 27, 2009

Fortier Rentals, 109 W Washington Sstreet, Martinsville, IN 46151, \$100,478.01, Harris & Currens, (317)831-4466

Stierwalt, 10893 W St Rd 142, Quincy, IN 47456, \$117,769.83, Rothburg Logan & Warsco, (260)422-9454

Bain, 9652 N Gasburg Rd, Mooresville, IN 46158, \$105,074.75, Doyle Legal Corp, (317)264-5000

Losito, 1115 Leota Drive, Martinsville, IN 46151, \$104,051.05, Doyle Legal Corp, (317)264-5000

Marshall, 10214 E Blossom Lane, Mooresville, IN 46158, \$71,580.31, Feiwell & Hannoy, (317)237-2727

Varga, 662 Red Oak Way, Mooresville, IN 46158, July 27, 2009, \$132,734.80, Foutty & Foutty, (317)632-9555

Price, 239 N. Pine Street, Morgantown, IN 46160, \$88,700.41, Feiwell & Hannoy, (317)237-2727

Lynch, 1103 Tomahawk Place, Martinsville, IN 46151, \$102,930.37, Feiwell & Hannoy, (317)237-2727

Smith, 2714 Woodside Drive, Mooresville, IN 46158, \$102,327.98, Mercer Belanger, (317)636-3551

Worrall, 6188 N Kivett Rd, Monrovia, IN 46157, \$64,632.31, Mercer Belanger, (317)636-3551

Walls, 8249 Beech Grove Lane, Martinsville, IN 46151, \$127,841.52, Mercer Belanger, (317)636-3551

Crotts, 2955 Country Club Rd, Martinsville, IN 46151, \$139,007.68, Johnson Blumberg, (312)541-9710

Byrd, 675 W Pike St, Martinsville, IN 46151, \$50,530.85, Rodric Bray, (765)342-6814

Larison, Tracts 9, 10, 11, 12, 13, 14, 16, 18, 20, 27, and 29 Tall Pine Estates – Pitkin Rd., Martinsville, IN 46151, \$226,524.85, Rodric Bray, (765)342-6814

AUGUST 3, 2009

Wright, 640 Valley Drive, Martinsville, IN 46151, \$122,308.54, Reisenfeld & Assoc, (513)322-7000

Greene – Swickard, 10809 N Dake Lane, Mooresville, IN 46158, 2009, \$132,865.38, Reisenfeld & Assoc, (513)322-7000

Payton, 6200 E. Newberry Ct, Camby, IN 46113, \$167,919.86, Doyle Legal Corp, (317)264-5000

Dannel, 13560 N Ayrshire Circle, Camby, IN 46113, \$135,061.40, Doyle Legal Corp, (317)264-5000

Rasmussen, 13398 N Paddock Rd, Camby, IN 46113, \$143,779.88, Burt, Blee, Dixon, Sutton & Bloom, (260)426-1300

Mitchell, 6131 E. Solitude Ct, Camby, IN 46113, \$105,603.04, Feiwell & Hannoy, (317)237-2727

Coin, 4681 E Mahalassville Rd, Morgantown, IN 46160, \$95,378.75, Feiwell & Hannoy, (317)237-2727

Webber, Lot 13 Whispering Ct, Monrovia, IN 46157, \$132,772.01, Foutty & Foutty, (317)632-9555

Clampitt, 9864 N Staton Drive, Mooresville, IN 46158, \$218,505.48, Feiwell & Hannoy, (317)237-2727

Laycoax, 13276 N Swayzee Ct, Camby, IN 46113, \$106,080.10, Burke Constanza Cuppy, (219)769-1313

Sample, 1090 Robb Hill Rd, Martinsville, IN 46151, \$56,310.96, Doyle Legal Corp, (317)264-5000

Woodard, 9645 Arend Rd, Martinsville, IN 46151, \$187,278.74, Nelson & Frankenberger, (317)844-0106

Johnson, 111 Watercrest Lane, Mooresville, IN 46158, \$107,861.50, Mercer Belanger, (317)636-3551

Young, 360 S. Lincoln Street, Martinsville, IN 46151, \$97,963.77, Unterberg & Assoc,

(219)736-5579

Lambert, 8184 W Base Line Rd, Paragon, IN 46166, \$139,190.89, Unterberg & Assoc, (219)736-5579

AUGUST 10, 2009

Stuard, 609 S Jefferson St, Martinsville, IN 46151, \$91,432.90, Rothberg Logan & Warsco, (260)422-9454

Meyer, 10824 W Lewisville Rd, Paragon, IN 46166, \$200,874.97, Feiwell & Hannoy, (317)237-2727

Porter, 3280 Country Club Rd, Martinsville, IN 46151, \$171,139.00, Feiwell & Hannoy, (317)237-2727

Grant, 3759 St Rd 44 E, Martinsville, IN 46151, \$171,737.16, Reisenfeld & Assoc., (513)322-7000

Eveland, 830 N Indiana Street, Mooresville, IN 46158, \$127,893.21, Reisenfeld & Assoc, (513)322-7000

Lanier, 8745 Big Bend Rd, Martinsville, IN 46151, \$80,823.61, Nelson & Frankenberger, (317)844-0106

Burton, 119 Magnolia Street, Martinsville, IN 46151, \$75,990.84, Doyle Legal Corp, (317)264-5000

Osburn, 3350 Skyway Lane, Martinsville, IN 46151, \$398,853.55, Doyle Legal Corp, (317)264-5000

Ellis, 7129 E. Candice Dr, Camby, IN 46113, \$217,575.13, Feiwell & Hannoy, (317)237-2727

Smith, 195 Center Drive, Mooresville, IN 46158, \$105,423.35, Feiwell & Hannoy, (317)237-2727

Watson, 2896 S. Parkwood Ct, Martinsville,

IN 46151, \$122,206.23, Foutty & Foutty, (317)632-9555

Atkins, 13303 N Etna Green Drive, Camby, IN 46113, \$97,796.38, Foutty & Foutty, (317)632-9555

Jenkins, 8150 Jesse Ct, Mooresville, IN 46158, \$99,591.19, Feiwell & Hannoy, (317)237-2727

Williams, 1440 Comanche Lane, Martinsville, IN 46151, \$373,297.75, Feiwell & Hannoy, (317)237-2727

Earl, 104 Oakview Drive, Mooresville, IN 46158, \$165,756.21, Foutty & Foutty, (317)632-9555

Roberts, 1809 E. Durham Drive, Martinsville, In 46151, \$162,118.15, Foutty & Foutty, (317)632-9555

AUGUST 17, 2009

O'Neal, 4405 Cramer RD, Martinsville, IN 46151, \$224,689.29, Feiwell & Hannoy, (317)237-2727

Heinecke, 62 Crestwood Drive, Mooresville, IN 46158, \$87,107.89, Feiwell & Hannoy, (317)237-2727

Richardson, 1490 E. Morgan Street, Martinsville, IN 46151, \$97,298.27, Feiwell & Hannoy, (317)237-2727

Grider, 433 Kingsway Ct, Mooresville, IN 46158, \$133,857.31, Feiwell & Hannoy, (317)237-2727

Simpson, 4040 Pitkin Rd, Martinsville, IN 46151, \$127,332.26, Doyle Legal Corp, (317)264-5000

Duncan, 811 Westbrook Drive, Mooresville, IN 46158, \$104,547.33, Doyle Legal Corp, (317)264-5000

Wilson, 3707 W St Rd 142, Monrovia, IN 46157, \$80,831.88, Doyle Legal Corp, (317)264-5000

Woodyard, 6645 Harrison Lane, Martinsville, In 46151, \$104,009.95, Unterberg & Assoc, (219)736-5579

Lopshire, 3440 Centennial Rd, Martinsville, IN 46151, \$121,384.84, Unterberg & Assoc, (219)736-5579

Woods, 2540 Ballinger Rd, Martinsville, IN 46151, \$97,351.21, Unterberg & Assoc, (219)736-5579

Whedon, 1059 E. Pike Street, Martinsville, IN 46151, \$73,440.32, Unterberg & Assoc, (219)736-5579

Note:

If you need any further information, please contact the attorney listed per each sale. We do not know what debts are owed on the properties, the condition of the home, and we do not have keys to the residence.

All sales are held at 2:00 p.m. at the Morgan County Sheriff's Department. If you are the successful bidder, you will be asked to bring in the full amount of the bid by 4:00 p.m. that same day. Funds must be in the form of a cashiers check. We do not accept letters of intent to purchase from your bank. Not responsible for typographical errors. The above is double spaced due to a difference in software programs, to save paper if printing, copy and paste to your word processor and delete extra spaces / lines.

Updated on June 23, 2009.

Networking Opportunities

Martinsville Chamber of Commerce:

The Chamber's meets on the third Friday at 11:30 AM at the Morgan County Administration Building, 180 South Main Street. Lunch is \$5. For more info, please contact the Chamber office at (765) 342-8110 or visit its web site: www.MartinsvilleChamber.com

Martinsville Downtown Merchants Association:

For information contact Pam Badger, The Candy Kitchen, 765-342-6390

Mooresville Chamber of Commerce:

The regular monthly meets on the third Thursday from 11:30 AM to 1:00 PM. The meeting location is Jones Crossing Banquet Center at the corner of SR 67 and Allison Road. Lunch is \$5, and is sponsored by Dave Doyle of Big-O-Tires. For more information call the Chamber office at 317/831-6509 or visit its web site: www.MooresvilleChamber.com.

Mooresville Revitalization Group:

The Mooresville Revitalization Group meets the fourth Tuesday of the month at Zydeco's on E. Main St. from 6:45-8:00 PM. Current topics include purchasing additional planters for the downtown area and coordinating a new "Planters on Parade" contest for the Spring/Summer. For more information contact Lori Cole, Autumn Whispers Health and Harmony, 317-831-7817, or email to AutumnWhispers@earthlink.net

Morgantown Merchants Association:

Morgantown's 96th Annual Memorial Day Parade, May 17, 2009 at 1:30 p.m.

Floats for Veterans to ride, short program to Honor Veterans at in front of the Veterans Memorial

For a parade entry call the Town Hall at 812-597-4626 or Phyllis Cooper at 812-597-4562.

The Morgantown Merchants Association meets on the second Monday at 7 PM at the Fire Station. For more information call Sharon Zimmerman at the Stitchery Mill at 812-597-5997. More information on Morgantown is available at www.MorgantownIndiana.com.

Networking Business Women of Morgan County:

NBW of MC meets on the second Thursday at 11:30 AM at the Mooresville School Administration Building next to the Post Office on Carlisle Street. Bring your own lunch. For more information, call Patti Owen at 317-856-9801.

Rainmakers Meetings:

On the second Friday at 7:30 AM at Daman's Grill at Kentucky and 465;

On the second Tuesday at 7:30 AM at Chateau Thomas Winery in Plainfield, at 267 and I-70.

Rainmakers has 30 meeting per month, including noon and evenings, for more information visit www.GoRainmakers.com.

Rotary Clubs:

Martinsville meets every Tuesdays at noon at the First Presbyterian Church, 240 East Washington Street, Martinsville. Mooresville Decatur meets every Wednesday at 7:30 AM at Jones Crossing Banquet Center, SR 67 and Allison Road, Camby.



My job is killing me.

8 hours of breathing in secondhand smoke at your workplace is like smoking 6 cigarettes. Secondhand smoke contains 200 toxic chemicals, and over 50 cause cancer. Over 1,000 Hoosiers die every year from lung cancer, heart disease and other ailments caused secondhand smoke. If you want to get smoking out of your workplace, call the Quitline to get FREE expert guidance on how to do it.

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www.healthiermorgancounty.org



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pieces
are finally in place



**Get all the care you need
right here in Mooresville.**

Now that northern Morgan County's first emergency center is complete, you can rely on us for all your medical needs. We're now a full-service facility, offering everything from orthopaedic, colorectal and cardiac care to a 24/7 emergency department. And don't forget, for less severe medical issues, you can still rely on our PromptMed Urgent Care Center from 11 a.m. to 7 p.m. every day. It's all part of our mission to bring the high-quality care you deserve right to your backyard.

Learn more by visiting us at StFrancisHospitals.org
or by calling 1-877-888-1777.



**St. Francis Hospital
Mooresville**